

Early Adopter and Industry Leader

“ We now have more accountability within our teams - where they are, what they are up to, and how we can help them.

Troy Royster
Maintenance One



Troy Royster, a 28 year veteran in the janitorial industry, has grown his company from operating out of one van in 1988 to cleaning 3.5M sq/ft of space each day throughout four states.

Leading by Embracing Change

Creating change in an organization (of any size) is difficult, but Troy Royster took an approach that quickly provided positive results at Maintenance One when implementing Swept.

Recognizing that being successful with any software program goes far beyond simply purchasing it, Troy lead his team with a mindset that change is not only good, but necessary to provide the best possible service to their clients.

Within months of implementing Swept, Troy and his team were enjoying:

- Increased communication with frontline staff – resulting in higher cleaner satisfaction
- Savings on management time, fuel, and cleaner labor costs
- Increased visibility in time and attendance by location

Recognizing the Need for Change

Maintenance One has grown steadily for a number of years, and faced many obstacles along the way. One of the most challenging was the ability to communicate with cleaners.

Troy has used many types of programs to help manage his team, but they all lacked the ability to effectively communicate with his front line staff.

"We used to send text messages, but we were unsure if the cleaner was on-site or if they read it. So, often we called them to verify. It was very redundant." Troy said, when reflecting on communicating with his team before using Swept.

Confidence through Communication

Recognizing that cleaners who are engaged provide better results, Troy gave his cleaners the ability to provide feedback when he implemented Swept.

"Cleaners had the ability to think critically and take care of our clients in a way they couldn't before." For example, if there was an issue on a site, they could send management a message and request to stay longer and receive approval in real time. Both cleaners and managers realized that Swept provided accountability that protected and supported the entire team.

Results that You can Bank On

Troy opened the lines of communication and put his team on the same page. The result was a better service being delivered to his clients, a well informed management team, and most importantly an engaged workforce.

From a financial stand point, Troy is saving \$10,000+ a year from one small management team. They are able to spend more time working in the office, and less time driving - far more can be accomplished now.



For our clients of the past 20 years, we are once again stepping it up. For our new clients, we are raising the bar.

Are YOU ready to move away from pen and paper?



Troy saw an opportunity in Swept and seized it. If you want to learn how you can engage cleaners, increase quality, and create your own story with Swept - Request a demo at www.sweptworks.com

Not ready for a demo? No problem, call us and let us know what is on your mind. We can do a discovery call and see if there is a fit for you and your company.

swept

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